



MANAGED  
SOLUTION

**During company merger,  
Managed Solution migrates  
30,000 users and saves  
customer \$5M**



Migrated from  
AWS to Azure



Implemented  
Active Directory



Drove down costs &  
increased productivity

## About the Manufacturer

This manufacturing company was going through a company merger is a hard disk drive manufacturer and sells technology products.

Due to a company merger, they needed to migrate 30,000 users in 30 days and needed financial and technical guidance to ensure success.

*The biggest challenge facing this manufacturer was driving all IT spend into a “price-per-user” model and eliminate critical security issues.*

## OUR APPROACH

Managed Solution looked at Active Directory and Microsoft Office on-premises combined with Office 365 and performed a global readiness assessment in order to get a true picture of how the companies could best fit together.

We assessed which company's infrastructure would be best to support the organizational merger. After the evaluation, we consolidated Active Directory and implemented System Center so we could quickly manage across all the organizations for domain, patches, updates, and more.

This new consolidated infrastructure enabled us to quickly bring two massively fragmented organizations together within a super-tight, 30-day time frame. Some of the steps we took that made this project successful included merging Active Directory federation services, calendaring, EMS, Office 365 – two-factor authentication, Azure Active Directory, and mobile device management. We were also tasked with creating true single sign-on, SSO. The client was using One log-in and Okta; we brought in Microsoft tools to do SSO with Active Directory. This culminated in the merger of 75,000 users across the globe – from North America to Malaysia and China, and several European sites.



## RESULTS

The creation of a single Active Directory for over 150K members, and a trusted infrastructure where identities can be managed, from the data center all the way to the mobile device. EMS, Azure, Authentication. Managed Solution also successfully transitioned the first enterprise customer to operate as a CSP instead of utilizing an Enterprise Agreement. Because the customer hit road blocks due to the complexities of the three entities, existing enterprise agreements would have cost them additional money, but the CSP solution provided cost savings of 2.5 million dollars in the first year and a total of 5 million dollars since we started working with them



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